

**CITY OF MIAMI BEACH**  
**Office of the City Manager**  
**Letter to Commission No. 246-2004**



**To:** Mayor David Dermer and  
Members of the City Commission

**Date:** September 16, 2004

**From:** Jorge M. Gonzalez  
City Manager

A handwritten signature in dark ink, appearing to read "Jorge", written over the printed name.

**Subject: FOLLOW-UP INFORMATION ON AGENDA ITEM C2B, SUPPLY AND DELIVERY OF TAPPING SLEEVES AND SADDLES, PRESENTED TO CITY COMMISSION MEETING OF JULY 28, 2004.**

The purpose of this LTC is to provide you with an update relative to agenda item C2B, supply and delivery of tapping sleeves and saddles, presented to the City Commission at its July 28<sup>th</sup>, 2004 meeting. At said meeting, Commissioner Steinberg pulled item C2B from the consent agenda and made a motion to have the Procurement Division benchmark the two bid responses against U.S. Communities Contract and award to the lower.

Attached is a letter from Hughes Supply (Attachment 1), which explains that there is no special pricing on tapping sleeves and saddles associated with the U.S. Communities Contract. However, the Procurement Division conducted a benchmark analysis to include a comparison with the following:

1. Unit Prices prior to Bid results. The comparison shows that the prices obtained through the City's bid process are lower than the prices paid by the Public Works Department on its most recent invoices (Attachment 2).
2. Unit prices for the same material acquired by other government agencies and the private sector, also reflect lower prices obtained via the City's bid process:

	Description	Bid Price	Price billed to other Agencies	Agency Name
a.	8"x4" Tapping Sleeve	\$207.63	\$437.04	Metro Express Inc.
b.	8"x6" Tapping Sleeve	\$218.56	\$533.08	Metro Express Inc.
c.	10"x6" Tapping Sleeve	\$234.95	\$763.25	Miami Dade Seaport Adm.
d.	6"x2" Tapping Saddle	\$35.62	\$54.04	Conquest Engineering
e.	8"x2" Tapping Saddle	\$40.43	\$57.30	Metro Dade Plumbing Corp.
f.	10"x2" Tapping Saddle	\$49.17	\$69.66	Metro Dade Plumbing Corp.
g.	24"x2" Tapping Saddle	\$114.74	\$152.78	MCM Corporation

Please advise if additional information is needed.

CITY CLERK'S OFFICE

04 SEP 17 PM 2:50

RECEIVED

**Hughes Supply, Inc.**  
10810 NW 92nd Terrace  
Suite 108  
Medley, FL 33178  
T 305 477 2883  
F 305 805 4923



August 17, 2004

Marta Fernandez  
City of Miami Beach  
1700 Convention Center Drive  
Miami Beach, FL 33139

VIA FACSIMILE: 305-673-7851

Re: Bid No. 29-03/04 Tapping sleeves and saddles

Dear Ms. Fernandez:

Thank you for your request for pricing for tapping sleeves and saddles from the U.S. Communities Contract. While Hughes Supply, Inc., is a supplier for the contract, we are supplying tools and MRO types of materials. We do not have any special pricing on tapping sleeves and saddles associated with the U.S. Communities Contract.

The recent quotation for the above bid from us is the best pricing we have available for this type of material. Let me assure you that, with the recent and continued price increases in steel, the bid prices are very good prices. If you were to re-bid today, we would need to raise the prices due to market conditions.

Please contact me if you, or anyone else with the City of Miami Beach, have any further questions.

Thank you for your business.

Sincerely,

A handwritten signature in black ink that reads "Patrick C. Meier". The signature is written in a cursive, flowing style.

Patrick C. Meier  
Branch Manager

*Celebrating*  
**75 Years** of  
*Building Relationships*

ATTACHMENT 1

## Comparison between Bid results and Unit Prices paid in Fiscal Year 03/04

			HUGHES SUPPLY Lowest Bidder		Prices paid FY 03/04	
Item	Description	Qty.	Unit Price	Total \$	Unit Price	Total \$
<b>Group I Tapping Sleeves</b>						
1	16" x 6"	4	\$ 278.66	\$ 1,114.64	\$ 453.33	\$ 1,813.32
2	16" x 8"	10	349.69	3,496.90	533.00	5,330.00
3	16" x 12"	3	508.14	1,524.42	728.81	2,186.43
4	16" x 16"	2	710.30	1,420.60	1,050.00	2,100.00
5	20" x 4"	6	273.19	1,639.14	806.66	4,839.96
6	20" x 6"	8	300.51	2,404.08	493.33	3,946.64
7	20" x 8"	8	382.47	3,059.76	593.33	4,746.64
8	20" x 10"	2	486.29	972.58	638.00	1,276.00
9	20" x 12"	5	535.46	2,677.30	730.00	3,650.00
10	24" x 6"	2	322.37	644.74	517.00	1,034.00
11	24" x 8"	1	420.72	420.72	439.00	439.00
12	6" x 3"	2	218.56	437.12	166.75	333.50
13	6" x 4"	20	207.63	4,152.60	396.92	7,938.40
14	8" x 3"	5	218.56	1,092.80	318.52	1,592.60
15	8" x 4"	10	207.63	2,076.30	356.00	3,560.00
16	8" x 6"	10	218.56	2,185.60	353.33	3,533.30
17	10" x 4"	5	224.02	1,120.10	172.00	860.00
18	10" x 6"	4	234.95	939.80	342.16	1,368.64
19	10" x 8"	4	295.05	1,180.20	394.00	1,576.00
20	12" x 4"	8	229.48	1,835.84	346.57	2,772.56
21	12" x 6"	10	251.34	2,513.40	411.60	4,116.00
22	12" x 8"	10	311.44	3,114.40	475.81	4,758.10
23	16" x 3"	3	245.87	737.61	345.00	1,035.00
24	16" x 4"	5	245.87	1,229.35	403.00	2,015.00
<b>Total Group I:</b>			\$ 41,990.00			\$ 66,821.09
<b>Group II Tapping Saddles</b>						
1	3" x 2"	5	\$ 31.31	\$ 156.55	\$ 44.40	\$ 222.00
2	4" x 2"	15	32.02	480.30	46.00	690.00
3	6" x 2"	200	35.62	7,124.00	52.00	10,400.00
4	6" x 4"	5	207.63	1,038.15	42.65	213.25
5	8" x 2"	100	40.43	4,043.00	62.00	6,200.00
6	10" x 2"	10	49.17	491.70	71.33	713.30
7	12" x 2"	20	56.82	1,136.40	82.67	1,653.40
8	14" x 2"	5	71.03	355.15	63.45	317.25
9	16" x 2"	20	71.03	1,420.60	118.11	2,362.20
10	20" x 2"	30	104.91	3,147.30	165.80	4,974.00
11	24" x 2"	5	114.74	573.70	157.97	789.85
<b>Total Group II:</b>			\$ 19,966.85			\$ 28,535.25